



FEMA: INDUSTRY LIAISON PROGRAM

OPPORTUNITY FOR NAVAJO BUSINESSES AND ENTERPRISES TO CONNECT WITH
FEDERAL EMERGENCY MANAGEMENT AGENCY.

The Industry Liaison Program (ILP) establishes strategic relationships with suppliers and stakeholders; serves as an information provider for suppliers seeking to do business with FEMA; and connects suppliers with program offices in support of FEMA’s mission.

If you are seeking to do business with FEMA in support of a disaster recovery efforts, FEMA is seeking local companies within the disaster area for goods and services related to a specific disaster when practical and feasible.

TOP COMMODITIES PROCURED FOR DISASTERS

- Infant/Toddler Products
- Durable Medical Equipment Kits
- Consumable Medical Supplies Kits
- Plastic Sheeting/Tarps
- Blankets
- Comfort/Hygiene Kits
- Water
- Meals
- Forklift Rentals
- Cargo Vans
- Security Guard Services
- Generators
- Cots
- Joint Field Office Kit8
- Leased Copiers
- Leased Generators
- Office Supplies
- Debris Removal
- Transitional Sheltering Assistance
- Shredded Bins
- Portable Toilets
- Sign Language
- Temporary Labor
- Janitorial Services

4-step process that provides guidance for vendors seeking FEMA contracting opportunities to meet FEMA’s missions and goals.

1. Find your Association of Procurement Technical Assistance Center (APTAC)
2. Register with Login.gov for System for Award Management (SAM)
3. Understand FEMA’s mission and goals.
4. Monitor contracting opportunity sites

INFORMATION & DETAILS:

URL: www.fema.gov/industry-liaison-program

Email: FEMA-Industry@fema.dhs.gov

ADDITIONAL RESOURCES:

- FEMA Small Business Program - All Small Business inquiries should email FEMA-SB@fema.dhs.gov.
- U.S. Small Business Administration (SBA). Obtain information that assists small businesses in preparing for and navigating business opportunities. Visit SBA website: www.sba.gov.
- Department of Homeland Security Vendor Outreach Session:
 - <https://www.dhs.gov/small-business-vendor-outreach-sessions>
- Navajo Nation Division of Economic Development & Navajo Nation Small Business Development:
 - General Division Phone: (928) 871-6544
 - Douglas Capitan, Sr. Projects Specialist: dwcapitan@navajo-nsn.gov
 - Elaine Young; Small Business Development Manager: eyoung@navajo-nsn.gov